



## 2019 Tuition and Fees

Your financial commitment to Spirit of Atlanta includes several types of obligations:

1. **Audition Costs** that are required of everyone seeking membership.
2. **Camp Fees** for those still in the audition process, but not contracted.
3. **Tuition** for those granted a membership contract

### AUDITION COSTS

Audition Costs include an Audition Packet, Registration Fees for any audition events attending in November or December 2018, **or** a \$100 Audition Fee for anyone who did not attend any other audition events. This can be in the form of a video audition or an in-person audition at a later rehearsal camp.

Audition Fee:	\$100 (waived if attending a November/December Audition)
3-Day Audition Camp:	\$175 (discount for advance payment)
1-Day Audition Fees:	\$ 75 (Nashville or Dallas)
Video Audition Fee:	\$100 (if unable to attend any in-person auditions)

### CAMP FEES

Camp Fees are due from anyone attending rehearsal camps January through May that is not a contracted member. They are non-refundable and are due whether or not there is advancement to membership.

Camp Fees (January-May): \$200 for non-contracted attendees

*If granted a contract at any time, all Camp Fees that have been paid **will be credited** toward the total 2019 Tuition for contracted members.*

### 2019 TUITION

Once a contract is signed, members are responsible for 100% of the contracted fee, per the terms of the contract. Only in limited circumstances would any type of refund be considered, and refunds require approval from the corps management.

Brass, Percussion, Conductors: **\$4,000** | Colorguard: **\$3,750**

This total is all inclusive, and additional camp fees are not required. Any camp fees that are paid prior to becoming a contracted member will be applied toward this total. Per your member contract, tuition provides the member the following: Instruction, transportation, meals, equipment rental, and uniform rental. At times we may require the purchase of certain items that will become your property and not reusable by Spirit of Atlanta. These can include mouthpieces, undergarments, etc.

### DISCOUNTS

Spirit of Atlanta offers discounts for returning members, based on the number of seasons marched previously. Seasons do not need to be consecutive to be eligible for discount.

1-year Veteran : \$200 | 2-year Veteran: \$300 | 3+-year Veteran: \$400

## PAYMENT SCHEDULES

Contracted members are required to make **monthly payments** to maintain their status in the corps. Failure to meet payment deadline can affect your contract status. The payment schedule is adjusted based on when you are offered and accept a membership contract. The later you receive your contract, the higher the initial payment will be.

### Monthly Payments due on the 20<sup>th</sup> of each month

January 20	\$800
February 20	\$800
March 20	\$800
April 20	\$800
May 20	Full outstanding balance due*

\*Less any camp fees paid before contracted

### Contracted at February Camp

Due at signing:	\$800
February 20	\$800
March 20	\$800
April 20	\$800
May 20	Full outstanding balance due*

\*Less any camp fees paid before contracted

### Contracted at March or April Camp

Due at signing:	\$1600
May 20	Full outstanding balance due*

\*Less any camp fees paid before contracted

Unless specific arrangements are made, **all tuition and fees must be paid in full** by the above due dates. Membership status may be changed or revoked for failing to meet payment deadlines, per the terms of the contract and financial agreement. If a sponsor or other party is paying all or part of your tuition, it is your responsibility as a member to ensure funds are paid by these deadlines. **NO MEMBER WILL BE ALLOWED TO ATTEND SPRING TRAINING IF A TUITION BALANCE REMAINS ON THEIR ACCOUNT.** Payments cannot be extended through Spring Training or the summer season.

## PAYMENT METHODS

New for the 2019 season, acceptance of a contract requires that you will enroll in an automatic monthly payment system to draft funds from a checking account. (Paying by debit or credit card instead of direct draft payments will require an additional 3% fee for each payment). You will be required to enroll in our member payment system which requires a one-time \$10 registration fee.

If you choose, you may pay your tuition all at one time. There is a \$100 discount if you pay your full tuition within 10 days of signing your contract and payment is made **by check or money order**. Payments by checks should be sent to the corps office: Spirit of Atlanta - 6889 Peachtree Industrial Blvd. Suite A - Norcross, GA 30092

*If you have any questions concerning payments or fees, contact Scott Keefer, Director of Business Operations by email at [skeefers@spiritdrumcorps.org](mailto:skeefers@spiritdrumcorps.org) or call the corps office at 866.929.4762*

ADDITIONAL INFO FOR PROSPECTIVE SPIRIT OF ATLANTA COLORGUARD  
OR PERCUSSION MEMBERS PARTICIPATING IN W-G-I

Because our audition and contracting process happens with camps in winter, and with additional guard auditions in April, it's possible that prospective members may be offered a "call-back" to the April auditions without receiving an offer for a contract.

If you receive a contract offer by the end of December, you will be expected to follow the same monthly Tuition Payment Schedule as the other sections of the corps, beginning in January.

It's important to note that if you are contracted in April or later, **you will be responsible for larger payments in a shorter period of time** to satisfy your membership requirements. To accept a contract in the Spring we require payment of \$1600 at the time the contract is signed. You will then be responsible for the remaining balance to be paid on our final due date of May 20, 2019.

Please prepare accordingly. We recommend a savings account or online fundraising account to gather and hold funds during the winter and spring months.

Payments cannot be extended through Spring Training or the summer season.