



## 2020 Tuition and Fees

Your financial commitment to Spirit of Atlanta includes several types of obligations:

1. **Audition Costs** that are required of everyone seeking membership
2. **Camp Fees** for those still in the audition process, but not contracted.
3. **Tuition and fees** for those granted a membership contract

### AUDITION COSTS

Audition Costs include an Audition Packet, Registration Fees for any audition events attending in November or December 2019, **or** a \$100 Audition Fee for anyone who did not attend any December events. This can be in the form of a video audition or an in-person audition at a later rehearsal camp.

Audition Fee:	\$100 (waived if attending a December Audition)
3-Day Audition Camp:	\$200 (discount for advance payment)
1-Day Audition Event:	\$100 (Pittsburgh, Nashville or Dallas)
Video Audition Fee:	\$100 (if unable to attend any in-person auditions)

### CAMP FEES

Camp Fees are due from anyone attending rehearsal camps that is not a contracted member. They are non-refundable and are due whether or not there is advancement to membership.

Camp Fees (January-May)                      \$200 for non-contracted attendees

*If granted a contract at any time, all Camp Fees that have been paid **will be credited** toward the total 2018 Tuition for contracted members.*

### 2020 TUITION

Once a contract is signed, members are responsible for 100% of the contracted fee, per the terms of the contract. Only in limited circumstances would any type of refund be considered, and refunds require approval from the corps management.

Brass, Percussion, Conductors	\$4500
Color Guard	\$4250

This total is all inclusive, and additional camp fees are not required. Any camp fees that are paid prior to becoming a contracted member will be applied toward this total. Tuition provides the member the following: Instruction, transportation, meals, equipment rental, and uniform rental. At times we may require the purchase of certain items that will become your property and not reusable by Spirit of Atlanta. These can include mouthpieces, undergarments, etc.

### DISCOUNTS

Spirit of Atlanta offers discounts for returning members, based on the number of seasons marched previously.

1-year Veteran	\$200 discount
2-year Veteran	\$300 discount
3+-year Veteran	\$400 discount

## PAYMENT SCHEDULES

Contracted members are expected to make **monthly payments** to maintain their status in the corps. Failure to meet payment deadline can affect your contract status. The payment schedule is adjusted based on when you are offered and accept a membership contract.

Acceptance of a contract requires that you enroll in an automatic monthly payment system to draft funds from your account or credit card. Be aware that **tuition payments made by credit or debit card will incur a 3% processing fee that will be added to your account. To avoid any processing fees, please make your tuition payments via e-check.** If you choose, you may pay your tuition all at one time. There is a \$100 discount if you pay your tuition in one full payment by the next due date after being offered a contract and payment is made **by e-check, check or money order.** Credit card payments are not eligible for this discount.

### Monthly Payments will be due on the 15<sup>th</sup> of each month

January 15	\$900
February 15	\$900
March 15	\$900
April 15	\$900
May 15	Full outstanding balance due*

\*Less any camp fees paid before contracted

### Contracted at February Camp

Due at signing:	\$1800
March 15	\$900
April 15	\$900
May 15	Full outstanding balance due*

\*Less any camp fees paid before contracted

### Contracted at March or April Camp

Due at signing:	\$1800
Before Move-In:	Full outstanding balance due*

\*Less any camp fees paid before contracted

Unless specific arrangements are made, **all tuition and fees must be paid in full** by the above due dates. Membership status may be changed or revoked for failing to meet payment deadlines, per the terms of the contract and financial agreement. **NO MEMBER WILL BE ALLOWED TO ATTEND SPRING TRAINING IF A TUITION BALANCE REMAINS ON THEIR ACCOUNT.**

## PAYMENT METHODS

Contracted members will be enrolling in automatic payments through our UltraCamp system. You may choose to make your payments by e-check (funds drawn directly from your bank account) or by credit or debit card. However, **tuition payments made by credit or debit card will incur a 3% processing fee that will be added to your account.** You can avoid these fees by paying with e-check.

If paying in full, you may mail payments by check to:  
Spirit of Atlanta Tuition  
6889 Peachtree Industrial Blvd  
Suite A, Norcross, GA 30092

## ADDITIONAL INFO FOR PROSPECTIVE SPIRIT OF ATLANTA COLOR GUARD MEMBERS

Because our audition and contracting process happens with camps in the fall, with additional auditions in April, it's possible that prospective members may be offered a "call-back" to the April auditions without receiving an offer for a contract.

If you receive a contract offer by the end of December, you will be expected to follow the same monthly Tuition Payment Schedule as the other sections of the corps, beginning in January.

It's important to note that if you are contracted in April or later, you will be responsible for larger payments in a shorter period of time to satisfy your membership requirements. To accept a contract, we require payment of \$1800 at the time the contract is signed. You will then be responsible for the remaining balance to be paid on our final due date of May 15, 2020.

Please prepare accordingly. We recommend a savings account or online fundraising account to gather and hold funds during the winter and spring months.

Payments **cannot be extended** through Spring Training or the summer season unless there are extenuating circumstances, and only with approval of management.